

Self-Implementation Workshop

This workshop is ideal for teams ready to take a hands-on approach to implementing a native Salesforce app rather than relying on customized point solutions with external consultants

BEST SUITED FOR

- ✓ **Salesforce Admins + RevOps teams:** Technical users comfortable with declarative (no-code) configuration who want to deploy a *revenue suite* without external consultants.
- ✓ **SMBs:** Organizations seeking an *affordable, all-in-one alternative* to complex enterprise CPQ/billing systems that require heavy integrations and customizations.
- ✓ **Startups Scaling Revenue Operations:** Companies needing to quickly standardize quoting, billing and renewals on Salesforce to support rapid growth *without technical debt*.
- ✓ **Companies Migrating from Legacy CPQ:** Teams looking for a “no-integration” alternative to replace existing fragmented or overly complex quoting and billing tools.
- ✓ **Self-Service Advocates:** Businesses prioritizing a *unified customer experience* where RevOps teams can manage quotes, payments, and renewals directly within Salesforce.

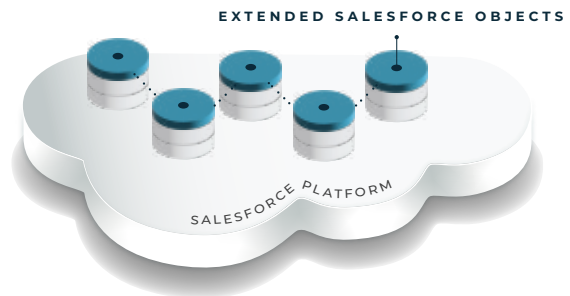
YES, INITIALLY THERE IS SKEPTICISM HOWEVER

100%
**of attendees recommend our
Self-Implementation Workshop**

VALUE STACK

why

- ✓ **Cost Efficiency:** Eliminates expensive customized point solutions, thereby reducing your Total Cost of Ownership (TCO).
- ✓ **Speed to Value:** The standardized revenue process allows businesses to start seeing ROI on day one instead of after multi-month deployments.
- ✓ **Risk Mitigation:** It's a hands-on software evaluation completed in two hours, not with multiple discovery calls.
- ✓ **Team Empowerment:** Transfers critical system knowledge directly to your administrators and RevOps team, fostering long-term self-sufficiency and reducing dependency on external support.
- ✓ **Unified Revenue Lifecycle Management:** Competitors often offer single point solutions for quoting, billing and collections - our approach consolidates the entire revenue stream into one seamless CRM platform.
- ✓ **Salesforce-native Advantage:** It's Salesforce, but enhanced - no "bolt-ons", no integrations. You are *in* the Salesforce environment.



SALESFORCE MANAGED PACKAGE



13 years of development in a single structured RevOps suite



Implement a disposable sandbox in less than 2 hours

WIDE USER ADOPTION



From Salesforce Admins to the entire RevOps team become Revenue Architects

INCREASE ROI INSTANTANEOUSLY



Receive enterprise capabilities without the enterprise price tag and complexities.

Get ready to Software Differently. Participate in our Self-Implementation Workshop

THE SAASTEPS WAY

1

Fill out the submission form

[CLICK FOR FORM](#)**2**

Get workshop scheduled: Once your form is submitted, someone from the SAASTEPS team will work with you to schedule your 2-hour time slot.

3

Experience the power of standardization: Turn your workshop sandbox into a powerful POC.

MATTHEW K. | SALESFORCE REP

“[The workshop was] way easier than I thought. I like the UI you have setup to walk through setting up the package. I love this style of demo.”

JELENA A. | REVOPS EXECUTIVE

“I really didn’t think it would be that easy. It’s never that easy!”